

Guide to our

Costs and Charges Reporting

In 2018, the EU Insurance Distribution Directive (IDD) introduced new rules that require both product providers and intermediaries carrying on insurance distribution activities for Insurance Based Investment Products (IBIPs) to initially and periodically provide details of product, fund and distribution costs and charges to policyholders.

The report shows aggregated policy costs and charges and helps Policyholders to understand the source of all policy costs as well as the cumulative effect on the return of the investment in a transparent and easy to understand way.

Initial cost disclosure

Your distributor will have provided you with information on the costs and charges issued by SEB Life International as part of the pre-sales documentation pack. This information is based on an estimate of costs likely to be incurred during the life of the Policy.

Periodic cost disclosure

After the policy has commenced, we provide you with an annual cost statement that will tell you about the actual costs and charges that have been applied to your policy during the year.

Different types of costs and charges arise in relation to your insurance policy - costs for the insurance policy itself and costs arising in relation to the investments you have chosen within your insurance policy (for example, securities, asset management and fund fees).

- Insurance Policy Costs

These are fees charged to cover the cost of administering the insurance policy, including any tax administration and reporting as well as any insurance cover costs. These fees are normally deducted from the insurance policy quarterly in arrears. The insurance fees consist of fixed and variable amounts and further details are available in the Policy Conditions and Policy Schedule provided to you.

For example:

- Annual Asset Management Charge
- Fixed fees as per policy conditions

- Investment related costs

These are fees arising on the investments held within your Insurance Policy. They include costs for custody and asset management services as well as costs associated with holding and trading the financial instruments held within the policy. These are usually deducted directly from the fund units and affect the value of the fund. These costs may include:

- One-off charges: All costs and charges paid to product suppliers at the beginning or end of the investment. This includes front loaded management fees and distribution fees.
- Ongoing charges: All ongoing charges related to the management of the financial product that are deducted from the value of the financial instrument during the investment period. This includes management fees, service costs and custody charges.
- Transaction-related costs: All costs and charges incurred as a result of the acquisition and disposal of investments, such as: entry/exit charges, broker commissions (on the execution of a trade), stamp duty and transaction taxes.
- Dealing and settlement charges
- Incidental costs: These costs are mainly performance fees.

Further information on the investment related costs associated with your policy is available from your asset manager or insurance advisor and are also outlined in the following documents:

- Key Investor Information Document (KIID)
- The fund prospectus and other marketing information available from the Fund administrator or Asset Manager
- Custody and or asset management agreement
- or other literature available on our website (www.seb.ie)

The underlying calculations of the investment related costs outlined in the statement are taken from multiple data sources. The costs and charges reported may be affected by some or all of the following variables:

- The data is based on historic costs and charges which may differ from the current costs of holding the investment documented in the Key Investor Information Document.
- The frequency of actual trading activity and the investment value at the time of calculation may differ.
- The daily net asset value of the security will have fluctuated over the year so using an approximation based on today's value can give rise to significant differences.
- Foreign exchange rates applied to fees may result in the net impact being different from what you were expecting.

A detailed breakdown of all the various charges that are included in the investment related cost figure is available upon request.

Data Sources for your costs and charges disclosure

While insurance Policy costs are calculated and deducted directly by us, we are relying on Third Parties to provide information for the Investment related costs.

These costs are sourced from custodians, asset managers, administrators for financial instruments and data suppliers including Morningstar.

Non-European Union providers have no obligation to comply with the rules in regard to costs disclosure implemented by IDD and MIFID II. As such data has been sourced on a best-endeavours basis using published information and may not include some or all of the cost data that we were unable to obtain.